

Cyber Liability Insurance Solution

HealthChoice has partnered with **Beecher Carlson Insurance Services**, a full-service insurance brokerage firm, to provide a cyber liability insurance product designed *exclusively* for **MetroCare Physicians** and its member groups. This program has a streamlined underwriting process (short application) with preferred group pricing for MetroCare members.

The Healthcare Industry is Under Attack!

- ✓ The healthcare industry sees 340 percent more security attacks than the average industry.
- ✓ Over 30 million records have been stolen since 2009 (HHS).
- ✓ Ninety percent of all healthcare organizations have had a compromise within the last two years (Ponemon).
- ✓ Medical information is ten times more valuable on the black market than credit card numbers.
- Medical information is a major target for cybercriminals.
- ✓ In 2013, *The Washington Post* reported that fortythree percent of data breaches were in the healthcare sector surpassing the business sector for the first time in almost a decade.
- ✓ The cost of a data breach set a new record high; for healthcare it is \$400 per record. (The average for all industries is \$217.)

Traditional P&C Policies Do Not Cover...

Most traditional insurance policies have gaps in the coverage relative to these risks:

- ✓ **Property:** Physical damage to a tangible asset is usually required to trigger coverage.
- ✓ **General Liability:** Physical damage or bodily injury trigger is not activated in a network security breach.
- ✓ **Commercial Crime:** Theft of money and securities are covered the theft of data, information, and account numbers are not covered and may also require intent.
- ✓ Professional Liability/E&O: Intentional acts are usually excluded.

Other Services...

HealthChoice and Beecher Carlson are also able to provide a wide variety of solutions to help your practice manage its risks including but not limited to the following:

- Property and Casualty
- D&O and EPLI
- Medical Malpractice
- Crime and Fiduciary
- Employee Benefits
- Workers' Compensation

Standard Key Coverage Modules

Security and Privacy Liability

Provides coverage for an insured's failure to protect confidential information and associated legal liability

Multimedia and Intellectual Property Liability

Provides coverage for an insured's liability arising from advertising and intellectual property risks; applies to online and offline media content

Network Interruption and Recovery

Provides coverage for a company's own losses and rectification costs from network interruption or following a security breach

Event Support Expenses

Provides coverage for the costs of averting or mitigating public relations damage following a network event including notification and the offering of credit and identity theft monitoring services to individuals whose personal information may have been compromised

Privacy Regulatory Defense and Penalties

Coverage for defense costs and fines or penalties for violations of privacy regulations including HIPAA, Red Flags Rule, and the Hi-Tech Act

Network Extortion

Provides coverage to pay for extortion threat against the insured's network

Reputational Damage

Provides coverage for business income loss arising from a loss of a services contract and reduction in brand value following a network event

Other Highlights

- Liability Coverage extended to cloud providers and external vendors
- Voluntary notification
- Programming and human error
- Forensic costs up to the full policy limit
- Coverage for employee sabotage
- Worldwide jurisdiction

Additional Coverages Available

Billing Errors and Omissions

Coverage for third party claims arising out of a Wrongful Act in the performance of or failure to perform Medical Billing and Coding Services; includes violations of civil, federal, or state anti kickback laws, violations of HIPAA and EMTALA legislation, and Oui Tam plaintiff coverage

Audit Expenses

Covers the costs and expenses for an independent audit to be undertaken into the billing practices following notification of an actual or alleged wrongful act; includes coverage for both governmental and commercial payor audits and actions

Other Coverages Available:

- Costs to Cover Payment Card Industry (PCI) fines and penalties
- Cyber terrorism
- Business interruption and data restoration coverage extension to external vendors
- Notification costs outside of policy limits
- All sub limits available up to the full policy limit
- Full Prior Acts Coverage

Get a Quote...



To obtain a quote, please complete the application by <u>clicking here</u>. You can contact Blayne Burns, Nick Beussink, or Julie Herlein for more information.

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